

**KENAI PENINSULA BOROUGH SCHOOL DISTRICT**

Purchasing Department
139 E. Park Avenue
Soldotna, Alaska 99669
(907) 714-8876 FAX (907) 262-7165

Page 1 of 7

RECAP
Bid #140-16
Due Date: 6-3-16

Item #	Description	Vendors & Price Quoted		Vendor Awarded & Price/Brand	
# 01	VIDEO CONFERENCING SYSTEM WITH HD CAMERA	Chariot Group, Inc.	\$7535.50	OneVision Solutions	\$6036.54
		GCI	\$8246.64		
		OneVision Solutions	\$6036.54		
		Signal Perfection Ltd.	\$10736.21		
		Solutionz Conferencing Inc.	\$7859.00		
Size -					
Brand	POLYCOM REAL- PRESENCE GROUP 700 720P W/EAGLEEYE IV 12X CAMERA #7200-64270-001				
# 02	VIDEO CONFERENCING SYSTEM WITH HD CAMERA	Chariot Group, Inc.	\$5103.00	OneVision Solutions	\$3915.54
		GCI	\$5593.02		
		OneVision Solutions	\$3915.54		
		Signal Perfection Ltd.	\$6946.74		
		Solutionz Conferencing Inc.	\$4612.00		
Size -					
Brand	POLYCOM REAL- PRESENCE GROUP 500 720P W/EAGLEEYE IV 12X CAMERA #7200-64250-001				
# 03	HD CAMERA	Chariot Group, Inc.	\$2216.00	OneVision Solutions	\$1764.19
		GCI	\$2453.58		
		OneVision Solutions	\$1764.19		
		Signal Perfection Ltd.	\$2715.16		
		Solutionz Conferencing Inc.	\$2212.00		
Size -					
Brand	POLYCOM EAGLEEYE SERIES IV #8200-64350 -001				

* Does Not Meet Specifications ** No Specifications Provided *** Not FOB: Soldotna
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Bid #140-16

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Item #	Description	Vendors & Price Quoted		Vendor Awarded & Price/Brand	
# 04	SERVER	Chariot Group, Inc.	\$16082.00	OneVision Solutions	\$13332.00
		GCI	\$17524.02		
		OneVision Solutions	\$13332.00		
		Signal Perfection Ltd.	\$18947.37		
		Solutionz Conferencing Inc.	\$16258.00		
	Size -				
	Brand	POLYCOM REAL-PRESENCE COLLABORATION SERVER 1830 IP #2200-71830-000			
# 05	SERVER	Chariot Group, Inc.	\$2680.00	OneVision Solutions	\$2249.39
		GCI	\$2972.02		
		OneVision Solutions	\$2249.39		
		Signal Perfection Ltd.	\$3157.89		
		Solutionz Conferencing Inc.	\$2710.00		
	Size -				
	Brand	POLYCOM RACK SERVER 220 IP #2200-70220-000			
# 06	SERVER	Chariot Group, Inc.	\$12969.00	OneVision Solutions	\$13736.00
		GCI	\$14249.82		
		OneVision Solutions	\$13736.00		
		Signal Perfection Ltd.	\$21473.68		
		Solutionz Conferencing Inc.	\$17545.00		
	Size -				
	Brand	POLYCOM CAPTURE SERVER APPLIANCE EDITION RSS 5000-12 #VRSS5000-12			
# 07	POWER CORD	Chariot Group, Inc.	\$0.00	OneVision Solutions	\$0.00
		GCI	\$0.00		
		OneVision Solutions	\$0.00		
		Signal Perfection Ltd.	\$0.00		
		Solutionz Conferencing Inc.	\$0.00		
	Size -				
	Brand	POLYCOM #2201-12310-001			

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Item #	Description	Vendors & Price Quoted		Vendor Awarded & Price/Brand	
# 08	SOFTWARE LICENSE	Chariot Group, Inc.	\$767.00	OneVision Solutions	\$1024.14
		GCI	\$867.98		
		OneVision Solutions	\$1024.14		
		Signal Perfection Ltd.	\$2134.74		
		Solutionz Conferencing Inc.	\$726.50		
Size -					
Brand	POLYCOM				
	REALPRESENCE CLARITI				
	#5230-51013-000				
# 09	UPGRADE LICENSE	Chariot Group, Inc.	\$5722.00	OneVision Solutions	\$6060.00
		GCI	\$6259.50		
		OneVision Solutions	\$6060.00		
		Signal Perfection Ltd.	\$9473.08		
		Solutionz Conferencing Inc.	\$7742.00		
Size -					
Brand	POLYCOM				
	REALPRESENCE MEDIA				
	SUITE PRO - HIGH				
	CAPACITY MODELS #5150				
	-69625-001				
# 10	ENCRYPTION LICENSE	Chariot Group, Inc.	\$0.00	OneVision Solutions	\$0.00
		GCI	\$0.00		
		OneVision Solutions	\$0.00		
		Signal Perfection Ltd.	\$0.00		
		Solutionz Conferencing Inc.	\$0.00		
Size -					
Brand	POLYCOM				
	REALPRESENCE MEDIA				
	#5230-51060-000				

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Item #	Description	Vendors & Price Quoted		Vendor Awarded & Price/Brand	
# 11	ENCRYPTION LICENSE	Chariot Group, Inc.	\$0.00	OneVision Solutions	\$0.00
		GCI	\$0.00		
		OneVision Solutions	\$0.00		
		Signal Perfection Ltd.	\$0.00		
		Solutionz Conferencing Inc.	\$0.00		
	Size -				
	Brand	POLYCOM			
		REALPRESENCE			
		CAPTURE SERVER			
		H.323/SIP VIDEO CALL			
		#5150-69912-001			
# 12	ONSITE ADV IMPLEMENTATION	Chariot Group, Inc.	\$19583.00	OneVision Solutions	\$19995.00
		GCI	\$19995.00		
		OneVision Solutions	\$19995.00		
		Signal Perfection Ltd.	\$18942.11		
		Solutionz Conferencing Inc.	\$19351.00		
	Size -				
	Brand	POLYCOM #4870-51011			
		-037			
# 13	SVC IMPLEMENT RP PLATFORM	Chariot Group, Inc.	\$13222.00	OneVision Solutions	\$12271.50
		GCI	\$13500.00		
		OneVision Solutions	\$12271.50		
		Signal Perfection Ltd.	\$12789.47		
		Solutionz Conferencing Inc.	\$12800.00		
	Size -				
	Brand	POLYCOM #6867-00910			
		-107			
# 14	REMOTE IMPLEMENT MEDIA SUITE APPLIANCE EDITION	Chariot Group, Inc.	\$4892.00	OneVision Solutions	\$4995.00
		GCI	\$4995.00		
		OneVision Solutions	\$4995.00		
		Signal Perfection Ltd.	\$4731.58		
		Solutionz Conferencing Inc.	\$4833.00		
	Size -				
	Brand	POLYCOM SERVICE #4870			
		-01252-007			

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RECAP**Bid #140-16****Due Date: 6-3-16**

Item #	Description	Vendors & Price Quoted		Vendor Awarded & Price/Brand	
# 15	TECHINICAL SUPPORT - 1 YEAR	Chariot Group, Inc.	\$1837.00	OneVision Solutions	\$1881.00
		GCI	\$1906.74		
		OneVision Solutions	\$1881.00		
		Signal Perfection Ltd.	\$2084.27		
		Solutionz Conferencing Inc.	\$1873.00		
Size -					
Brand	POLYCOM PREMIER #4870-80000-402				
# 16	UNIFIED COMMUNICATIONS PROFESSIONAL SERVICES	Chariot Group, Inc.	\$1113.00	OneVision Solutions	\$1282.00
		GCI	\$1227.83		
		OneVision Solutions	\$1282.00		
		Signal Perfection Ltd.	\$1207.89		
		Solutionz Conferencing Inc.	\$1197.00		
Size -					
Brand	POLYCOM #4870-00910-001				
# 17	USER LICENSE	Chariot Group, Inc.	\$1317.00	OneVision Solutions	\$1186.25
		GCI	\$1562.20		
		OneVision Solutions	\$1186.25		
		Signal Perfection Ltd.	\$1152.63		
		Solutionz Conferencing Inc.	\$1077.00		
Size -					
Brand	POLYCOM PREMIER #4870-51013-445				
# 18	3-YEAR RPCS 1830	Chariot Group, Inc.	\$4410.00	OneVision Solutions	\$4634.50
		GCI	\$5340.37		
		OneVision Solutions	\$4634.50		
		Signal Perfection Ltd.	\$4503.16		
		Solutionz Conferencing Inc.	\$4216.00		
Size -					
Brand	POLYCOM #4870-71830-362				

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RECAP**Bid #140-16****Due Date: 6-3-16**

Item #	Description	Vendors & Price Quoted		Vendor Awarded & Price/Brand	
# 19	TOTAL COVERAGE - 3 YEAR	Chariot Group, Inc.	\$13249.00	OneVision Solutions	\$11934.00
		GCI	\$15716.16		
		OneVision Solutions	\$11934.00		
		Signal Perfection Ltd.	\$11595.79		
		Solutionz Conferencing Inc.	\$10858.00		
Size -					
Brand	POLYCOM PREMIER #4870-01252-362				
# 20	PARTNER PREMIERE EXTENDED SERVICE AGREEMENT - 1 YEAR - SHIPMENT	Chariot Group, Inc.	\$816.00	OneVision Solutions	\$858.00
		GCI	\$988.68		
		OneVision Solutions	\$858.00		
		Signal Perfection Ltd.	\$833.68		
		Solutionz Conferencing Inc.	\$780.00 18 month		
Size -					
Brand	POLYCOM PREMIER #4870-64250-160				
# 21	PARTNER PREMIERE EXTENDED SERVICE AGREEMENT - 1 YEAR - SHIPMENT	Chariot Group, Inc.	\$1095.75	OneVision Solutions	\$1105.00
		GCI	\$1284.67		
		OneVision Solutions	\$1105.00		
		Signal Perfection Ltd.	\$1073.68		
		Solutionz Conferencing Inc.	\$1005.00 18 month		
Size -					
Brand	POLYCOM #4870-64270 -160				
# 22	PARTNER PREMIERE EXTENDED SERVICE AGREEMENT - 3 YEARS - SHIPMENT	Chariot Group, Inc.	\$736.00	OneVision Solutions	\$773.50
		GCI	\$891.31		
		OneVision Solutions	\$773.50		
		Signal Perfection Ltd.	\$751.58		
		Solutionz Conferencing Inc.	\$703.00		
Size -					
Brand	POLYCOM PREMIER #4870-70220-362				

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RECAP
Bid #140-16
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Item #	Description	Vendors & Price Quoted		Vendor Awarded & Price/Brand	
# 23	SHIPPING FEE EXW PREPAID	Chariot Group, Inc.	\$620.00	OneVision Solutions	\$620.00
		GCI	\$620.00		
		OneVision Solutions	\$620.00		
		Signal Perfection Ltd.	\$652.63		
		Solutionz Conferencing Inc.	\$620.00		
	Size -				
	Brand	POLYCOM #VSHP0025			