

Kenai Peninsula Borough School District  
Re-Cap Bid #102-18

Award in Bold

|                                               | GCI                | ONEVISION<br>SOLUTIONS | ONEVISION<br>SOLUTIONS | SKC<br>COMMUNICATIONS<br>#1<br>VNOC 24X7 | #2<br>Premier Partner<br>8X5 | WALKER AND<br>ASSOCIATES,<br>INC |
|-----------------------------------------------|--------------------|------------------------|------------------------|------------------------------------------|------------------------------|----------------------------------|
| Support Renewal, 1 Year                       |                    |                        |                        |                                          |                              |                                  |
| P001 Group 500, 720, EE4-12                   |                    |                        |                        |                                          |                              |                                  |
| POLYCOM DIRECTRESPONSE #7200-64250-001        |                    |                        |                        |                                          |                              |                                  |
| Serial #'s                                    |                    |                        |                        |                                          |                              |                                  |
| 8216064547A9CV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 821606454877CV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 8216064546D5CV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 8216064546EECV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 82160645479CCV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 8216064547D2CV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 8216064547FBCV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 821606454815CV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 8216064546A2CV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 8216064547F1CV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 8216064548BACV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
| 821606454790CV                                | <b>\$1,020.62</b>  | \$ 3,102.00            | \$ 1,030.00            | \$ 1,122.00                              | \$ 990.00                    | \$ 1,053.19                      |
|                                               | <b>\$12,247.44</b> | \$ 37,224.00           | \$ 12,360.00           | \$ 13,464.00                             | \$ 11,880.00                 | \$ 12,638.28                     |
| P001 Group 700, 720, EE4-12                   |                    |                        |                        |                                          |                              |                                  |
| POLYCOM DIRECTRESPONSE #7200-64250-001        |                    |                        |                        |                                          |                              |                                  |
| Serial #'s                                    |                    |                        |                        |                                          |                              |                                  |
| 82161144C25ACW                                | <b>\$ 1,314.43</b> | \$ 3,993.00            | \$ 1,326.00            | \$ 1,445.00                              | \$ 1,275.00                  | \$ 1,356.38                      |
| 82161944C459CW                                | <b>\$ 1,314.43</b> | \$ 3,993.00            | \$ 1,326.00            | \$ 1,445.00                              | \$ 1,275.00                  | \$ 1,356.38                      |
| 82161944C471CW                                | <b>\$ 1,314.43</b> | \$ 3,993.00            | \$ 1,326.00            | \$ 1,445.00                              | \$ 1,275.00                  | \$ 1,356.38                      |
| 82161944C457CW                                | <b>\$ 1,314.43</b> | \$ 3,993.00            | \$ 1,326.00            | \$ 1,445.00                              | \$ 1,275.00                  | \$ 1,356.38                      |
|                                               | <b>\$ 5,257.72</b> | \$ 15,972.00           | \$ 5,304.00            | \$ 5,780.00                              | \$ 5,100.00                  | \$ 5,425.52                      |
| Awarded utilizing 5% Local Bidders Preference |                    |                        |                        |                                          |                              |                                  |