FY20 Health Care Revenue & Expense Summary

Traditional & HDHP 7/01/2019 to 12/31/2020

Traditional	<u>Revenue</u>	Expenditure	<u>Net</u>
Employer	\$ 5,638,586.69	\$ 8,043,291.66	\$ (2,404,704.97)
Employee	\$ 1,348,166.03	\$ 1,419,404.41	\$ (71,238.38)
Total Traditional	\$ 6,986,752.72	\$ 9,462,696.07	\$ (2,475,943.35)
HDHP	<u>Revenue</u>	<u>Expenditure</u>	<u>Net</u>
Employer	\$ 4,887,372.29	\$ 5,499,897.08	\$ (612,524.79)
Employee	\$ 953,346.79	\$ 970,570.07	\$ (17,223.28)
Total HDHP	\$ 5,840,719.08	\$ 6,470,467.15	\$ (629,748.07)
Combined Traditional & HDHP 7/01/	/2019 to 12/31/202	20	
	<u>Revenue</u>	Expenditure	<u>Net</u>
Employer	\$ 10,525,958.98	\$ 13,543,188.74	\$ (3,017,229.76)
Employee	\$ 2,301,512.82	\$ 2,389,974.48	\$ (88,461.66)
Total Traditional & HDHP	\$ 12,827,471.80	\$ 15,933,163.22	\$ (3,105,691.42)
HDHP (HRA & HSA) - 1/01/2020 to 6	/30/2020		
	Revenue	<u>Expenditure</u>	<u>Net</u>
Employer	\$ 13,795,989.02	\$ 8,413,921.11	\$ 5,382,067.91
Employee	\$ 2,204,717.57	\$ 1,484,809.61	\$ 719,907.96
Total HDHP (HRA & HSA)	\$ 16,000,706.59	\$ 9,898,730.72	\$ 6,101,975.87
COMBINED TOTAL YEAR SUMMARY	NUMBERS FY20		
	<u>Revenue</u>	Expenditure	<u>Net</u>
Employer	\$ 24,321,948.00	\$ 21,957,109.85	\$ 2,364,838.15
Employee	\$ 4,506,230.39	\$ 3,874,784.09	\$ 631,446.30
TOTAL COMBINED YEAR	\$ 28,828,178.39	\$ 25,831,893.94	\$ 2,996,284.45

Stacey Cockroft

To:

Anne McCabe; Dave Jones; David Brighton; Dylan Hooper; Elizabeth Hayes; Janette

Latimer; Jimmy Love; Joel Burns; John Sanborn; Jordan Chilson; Matt Fischer; Nicolette

Corbett; Vaughn Dosko

Subject:

Specific Stop Loss 7/31/2020

Good Afternoon,

Below is the specific stop loss report through 7/31/2020. Please note the first two members have been lasered, so there will be no reimbursement for those individuals. One member is over the \$250,000 threshold, and we are waiting for a reimbursement of \$2,057.96 for them.

Subscriber	Total Amt	An	nt over Spec	Am	t Requested	Amt	: Reimbursed	Non Reimbursed Expenses	Amt Open
1 - LASERED	\$ 830,430.50								
2 - LASERED	\$ 818,072.90								
3	\$ 281,598.09	\$	31,598.09	\$	31,598.09	\$	29,540.13		\$ 2,057.96
4	\$ 214,735.20								
5	\$ 181,825.86								
6	\$ 152,921.05								
7	\$ 137,152.31								
8	\$ 179,325.38								
9	\$ 128,241.96							-	
10	\$ 140,967.86								
11	\$ 145,516.97					-			
	\$ 3,210,788.08	\$	31,598.09	\$	31,598.09	\$	29,540.13	\$ -	\$ 2,057.96

Thank you,

Stacey Cockroft

Kenai Peninsula Borough School District

Employee Benefits Manager

148 N. Binkley St. Soldotna, AK 99669 Phone: (907) 714-8879 Fax: (907) 262-9645

scockroft@kpbsd.k12.ak.us



HDHP (HRA & HSA) - January 1, 2020 through June 30, 2020

Kenai Peninsula Borough School District	Reserve Account Employee Share	As of 6-30-18 471,065.27	As of 6-30-19 750,000.00		nthly Contribution P - January - June
Health Care Committee Monthly recap	Employer Share	1,572,408.17	2,418,648.76	Employee Share *	369.67
as of June 30, 2020.				Employer Share	2,094.82
					2,464.49

This document is provided to the Health Care Committee as a work paper to recap the contributions to and expenditures from the Health Care Plan each month. It is to be used primarily as an aid in estimating costs of the plan to determine if changes should be made in employee contribution amounts. Every effort is made to provide current and accurate information, but this information is not audited until after the end of the fiscal year.

	Number of Employees	YTD Employees		Current Month Obligations	YTD Obligations	Contributions Current Month Collected	Contributions YTD Collected
Employees							
KPEA Employees - HDHP	556	3,333		205,536.52	1,232,110.11	·	1,232,996.24
KPESA Employees - HDHP	327	1,990		120,882.09	735,643.30	8,502.41	735,435.50
Administrators - HDHP	57	342		21,071.19	126,427.14	4,066.37	126,426.22
Board Members - HDHP	3	19		1,109.01	7,023.73	1,223.60	7,168.00
Exempt Employees - HDHP	26	161		9,611.42	59,516.87	9,611.42	59,516.87
Total Employees on Payroll	969	5,845		358,210.23	2,160,721.15	23,403.80	2,161,542.83
COBRA HD Payers (FY20 = \$2055.94)	3	14		6,167.82	28,783.16	12,335.64	43,174.74
Total Employees	972	5,859	Total _	364,378.05 *	2,189,504.31	35,739.44	2,204,717.57

^{*} Current month employee obligations are a calculation of "Number of Employees" eligible for health care coverage during that month times the "Employee Share" (shown in the upper right corner of the sheet).

^{**} Affordable Care Act (ACA) coverage is offered to employees once eligibility is determined. Eligibity is based on number of hours worked during the measurement period.

969	5,845	2,029,880.58	12,244,222.90	1,677,866.90	13,795,989.02
		2 394 258 63	14.433.727.21	1.713.606.34	16,000,706.59
	969	969 5,845	969 5,845 <u>2,029,880.58</u> 2,394,258.63		

Kenai Peninsula Borough School District

Health Care Committee Monthly recap as of June 30, 2020.

Expenditures

Since the health care plan is self-funded, both employee and employer contributions are collected and bills are paid from the accumulated funds.

HDHF

Claims	June	Year-To-Date
Health Care Claims paid by TPA (Rehn)	1,503,236.14	5,316,887.43
Prescription Claims paid by Caremark	608,688.95	2,906,613.72
HRA	27,680.35	189,296.16
HSA	2,943.71	27,427.04
Total Claims Paid	2,142,549.15	8,440,224.35
Administration		
TPA (Rehn) fees and costs	53,845.96	207,548.23
Aetna Administration Fees	22,150.38	132,934.36
Consultant Fees	4,933.33	29,599.98
Stop Loss Premiums	227,525.43	1,377,199.15
RX Health	-	3,200.00
Affordable Care Act Fee	-	44,832.16
Total Administration	308,455.10	1,795,313.88
Total Claims plus Administration	2,451,004.25	10,235,538.23
Adjustments		
Stop Loss reimbursements	-	(7,585.10)
Prescription Rebates	-	(330,303.91)
Health Care Claims refund	-	-
Claims reimbursements	-	-
Other adjustments - Legal Opinion	-	1,081.50
Total Adjustments	-	(336,807.51)
Total Expenditures	2,451,004.25	9,898,730.72
		THE R. L.

Obligations/Contributions

Health care obligations and contributions provide employee and employer amounts of health care contributions using different calculation methods.

Obligations are estimates of funds that employees and the district will be obligated to contribute, based on the plan year (July through June).

Returning employees are covered by the health care plan for the entire plan year, meaning the 12 month period July through June; both employee and employer are obligated to pay for 12 months of coverage. New employees pay for coverage from date of hire through June, the end of the plan year. If an employee works at all during a month, both employee and employer pay for the entire month of coverage.

Actual Contributions made by employees and benefits paid by the employer during the payroll process are shown on the sheet in the columns labeled "Collected." The division of payments is governed by the Collective Bargaining Agreements and Memorandums of Understanding between the district and the employee groups.

Employee-paid contributions are deductions from payroll checks. Employees who work 12 months make contributions each pay period. Many school district employees do not work 12 months, so contributions are collected for those employees during the 9 month period from September through May.

For this reason, contributions are generally larger than obligations for September through May and contributions are generally smaller than obligations for June, July and August.

The "Collected" columns show what is actually available for paying health care costs. The "Obligations" show what is estimated to be available by month, based on number of employees at the current rate of contributions.

Traditional & HDHP (HRA) - July 1, 2019 through December 31, 2019

Kenai Peninsula Borough School District	Reserve Account	As of 6-30-18	As of 6-30-19	FY20 Monthly Contrib	<u>ution - Traditional</u>
	Employee Share	471,065.27	750,000.00	Employee Share *	469.36
Health Care Committee Monthly recap	Employer Share	1,572,408.17	2,418,648.76	Employer Share	2,659.73
as of June 30, 2020.				_	3,129.09
				FY20 Monthly Co	ntribution - HDHP
				Employee Share *	302.34
				Employer Share	1,713.29

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Employees	Number of Employees	YTD Employees	Current Month Obligations	YTD Obligations	Contributions Current Month Collected	Contributions YTD Collected
KPEA Employees		1,687		791,810.32		790,871.60
KPEA Employees - HDHP		1,672		505,512.48		503,214.71
KPEA Repay EE Reserve		1,072		303,312.40		303,214.71
KPESA Employees	100	953		447,300.08		443,075.82
KPESA Employees - HDHP		1,083		327,434.22		327,286.42
KPESA Repay EE Reserve						
Administrators		113	-	53,037.68	-	53,507.04
Administrators - HDHP		225	-	68,026.50		68,933.52
Admin Repay EE Reserve						
Board Members	V.	6		2,816.16		3,519.50
Board Members - HDHP		18		5,442.12	-	4,950.00
Board Repay EE Reserve						
Exempt Employees		61	-	28,630.96	7	28,659.60
Exempt Employees - HDHP	<u>-</u>	97		29,326.98	•	29,931.66
Exempt Repay EE Reserve						
Affordable Care Act **			-	0.00	•	
ACA Empl Repay EE Reserve			V-			
Total Employees on Payroll	-	5,915		2,259,337.50	-	2,253,949.87
COBRA Payers (FY20 = \$2534.08)	<u>.</u>	11		28,532.47	-	28,532.47
COBRA HD Payers (FY20 = \$1886.06)	<u> </u>	10	A	19,030.48		19,030.48
Total Employees		5,936	Total	* 2,306,900.45		2,301,512.82

^{*} Current month employee obligations are a calculation of "Number of Employees" eligible for health care coverage during that month times the "Employee Share" (shown in the upper right corner of the sheet).

^{**} Affordable Care Act (ACA) coverage is offered to employees once eligibility is determined. Eligibility is based on number of hours worked during the measurement period.

Employer Employer share Employer share - HDHP	, , ,	2,820 3,095	- - -	7,500,438.60 5,302,632.55	-	5,638,586.69 4,887,372.29
Total			-	15,109,971.60	-	12,827,471.80
+ Employee Share Split	FY20 Contribution To	raditional	469.36 2,534.08	Subtotal Subtotal	-	1,319,633.56 28,532.47
					-	1,348,166.03
	FY20 Contribution H	DHP	302.34	Subtotal	-	934,316.31
	Cobra HD		1,886.06	Subtotal		19,030.48
						953,346.79

2,015.63

Expenditures

Since the health care plan is self-funded, both employee and employer contributions are collected and bills are paid from the accumulated funds.

	TRADI	TIONAL	HDH	
Claims	Current Month	Year-To-Date	Current Month	Year-To-Date
Health Care Claims paid by TPA (Rehn)	49,768.58	9,069,581.07	8,758.30	4,769,195.29
Prescription Claims paid by Caremark		2,025,151.61		540,006.38
HRA	-		-	167,348.39
HSA			-	
Total Claims Paid	49,768.58	11,094,732.68	8,758.30	5,476,550.06
Administration				
TPA (Rehn) fees and costs	-	124,404.44	-	-
TPA (Rehn) HRA fees and costs	-	-	-	157,263.21
Aetna Administration Fees	y =	60,706.72		66,678.64
Consultant Fees	ı -	14,111.85	-	15,488.13
Stop Loss Premiums	2.=	797,193.41		875,763.76
RX Health		-	-	-
Affordable Care Act Fee		22,082.83		23,903.89
Total Administration	3 -	1,018,499.25		1,139,097.63
Total Claims plus Administration	49,768.58	12,113,231.93	8,758.30	6,615,647.69
Adjustments				
Stop Loss reimbursements	-	(2,383,308.73)	-	-
Prescription Rebates	-	(261,640.81)	-	(144,430.54)
Health Care Claims refund	-		-	1 1 2
Claims reimbursements	(586.32)	(5,586.32)	-	(750.00)
Other adjustments				
Total Adjustments	(586.32)	(2,650,535.86)	<u> </u>	(145,180.54)
	A Alberta Control	2000		

Obligations/Contributions

Total Expenditures

Health care obligations and contributions provide employee and employer amounts of health care contributions using different calculation methods.

Obligations are estimates of funds that employees and the district will be obligated to contribute, based on the plan year (July through June).

Returning employees are covered by the health care plan for the entire plan year, meaning the 12 month period July through June; both employee and employer are obligated to pay for 12 months of coverage. New employees pay for coverage from date of hire through June, the end of the plan year. If an employee works at all during a month, both employee and employer pay for the entire month of coverage.

49.182.26

9,462,696.07

Actual Contributions made by employees and benefits paid by the employer during the payroll process are shown on the sheet in the columns labeled "Collected." The division of payments is governed by the Collective Bargaining Agreements and Memorandums of Understanding between the district and the employee groups.

Employee-paid contributions are deductions from payroll checks. Employees who work 12 months make contributions each pay period. Many school district employees do not work 12 months, so contributions are collected for those employees during the 9 month period from September through May.

For this reason, contributions are generally larger than obligations for September through May and contributions are generally smaller than obligations for June, July and August.

The "Collected" columns show what is actually available for paying health care costs. The "Obligations" show what is estimated to be available by month, based on number of employees at the current rate of contributions.

6,470,467.15

HDHP (HRA & HSA) - January 1, 2020 through June 30, 2020

Kenai Peninsula Borough School District Healthcare Expenditures Split as of June 30, 2020.

Monthly Cost per Employee - ER
Monthly Cost per Employee - EE + Cobra

YTD Participants		5,859		
Net Expenditures		9,898,730.72		
5D. 5 la (050/)		8,413,921.11		
ER - Employer portion (85%)	_	8,413,921.11		
EE - Employee portion (15%)		1,484,809.61		
Total ER & EE Expenditures		9,898,730.72		
	4			
Through Current Month		YTD EXP	YTD REV	REV Less EXP
Caralana	_	0.412.021.11	13 705 090 03	5,382,067.91
Employer		8,413,921.11	13,795,989.02	5,362,067.91
Employee	-	1,484,809.61	2,204,717.57	719,907.96
	Totals	9,898,730.72	16,000,706.59	6,101,975.87
Obligation per Employee FY20			Year-to-date	
	369.67/2094.82ER Split	2,464.79	2,464.79	

Obligations indicate the funds that will be accumulated per employee per month. Expenditures are amounts that have been paid through the plan.

Current Variance

1436.07

253.42 1689.49

775.30

A positive number for "current variance" represents the amount per employee per month that is estimated to be collected above the amount spent year-to-date. A negative number represents the amount of expenditures (per employee per month) that are more than what is estimated to be collected for payment of those expenditures.

Traditional & HDHP (HRA) - July 1, 2019 through December 31, 2019

Kenai Peninsula Borough School District Healthcare Expenditures Split as of May 31, 2020.

Trad	itional Plan				HDHP (HRA)		
YTD Participants	2,820			YTD Participants	3,095		
Net Expenditures	9,462,696.07			Net Expenditures	6,470,467.15		
ER - Employer portion (85%)	8,043,291.66			ER - Employer portion (85%)	5,499,897.08		
EE - Employee portion (15%)	1,419,404.41		1500	EE - Employee portion (15%)	970,570.07		
Total ER & EE Expenditures	9,462,696.07			Total ER & EE Expenditures	6,470,467.15		
Traditio	onal Summary				HDHP (HRA) Summary		
Through	YTD	YTD	REV Less	Through	YTD	YTD	REV Less
Current Month	EXP	REV	EXP	Current Month	EXP	REV	EXP
Employer	8,043,291.66	5,638,586.69	(2,404,704.97)	Employer	5,499,897.08	4,887,372.29	(612,524.79)
Employee	1,419,404.41	1,348,166.03	(71,238.38)	Employee	970,570.07	953,346.79	(17,223.28)
Totals	9,462,696.07	6,986,752.72	(2,475,943.35)	Totals	6,470,467.15	5,840,719.08	(629,748.07)
Obligation per Employee FY20 469.36 EE/2659.73 ER Split	3,129.09	Year-to-date 3,129.09		Obligation per Employee FY20 302.34 EE/1713.29 EI	R Split 2,015.63	Year-to-date 2,015.63	
Monthly Cost per Employee - ER		2852.23		Monthly Cost per Employee - ER		1777.03	
Monthly Cost per Employee - EE + Cobra	_	503.33 3355.57		Monthly Cost per Employee - EE + Cob	ora	313.59 2090.62	
	Current Variance	(226.48)			Current Variance	(74.99)	

Obligations indicate the funds that will be accumulated per employee per month. Expenditures are amounts that have been paid through the plan.

A positive number for "current variance" represents the amount per employee per month that is estimated to be collected above the amount spent year-to-date. A negative number represents the amount of expenditures (per employee per month) that are more than what is estimated to be collected for payment of those expenditures.

HDHP (HRA & HSA) - July 1, 2020 through June 30, 2021

Kenai Peninsula Borough School District	Reserve Account Employee Share	As of 6-30-19 471,065.27	As of 6-30-20 1,406,512.43	FY21 M	onthly Contribution HDHP - July - June
Health Care Committee Monthly recap	Employer Share	1,572,408.17	4,870,282.48	Employee Share *	369.67
as of July 31, 2020.				Employer Share	2,223.83
					2,593.50

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	Number of Employees	YTD Employees		Current Month Obligations	YTD Obligations	Contributions Current Month Collected	Contributions YTD Collected
Employees							
KPEA Employees - HDHP	501	501		185,204.67	185,204.67	(1,109.00)	(1,109.00)
KPESA Employees - HDHP	308	308		113,858.36	113,858.36	8,533.23	8,533.23
Administrators - HDHP	56	56		20,701.52	20,701.52	4,066.37	4,066.37
Board Members - HDHP	3	3		1,109.01	1,109.01	1,722.66	1,722.66
Exempt Employees - HDHP	25	25	<u> </u>	9,241.75	9,241.75	8,872.08	8,872.08
Total Employees on Payroll	893	893		330,115.31	330,115.31	22,085.34	22,085.34
COBRA HD Payers (FY21 = \$2055.94)	5	5		10,279.70	10,279.70	10,279.70	10,279.70
Total Employees	898	898	Total _	340,395.01	*340,395.01	32,365.04	32,365.04

^{*} Current month employee obligations are a calculation of "Number of Employees" eligible for health care coverage during that month times the "Employee Share" (shown in the upper right corner of the sheet).

^{**} Affordable Care Act (ACA) coverage is offered to employees once eligibility is determined. Eligiblity is based on number of hours worked during the measurement period.

Total Employer	893	893	1,985,880.19	1,985,880.19	129,801.78	129,801.78
Total Employees + Employer			2,326,275.20	2,326,275.20	162,166.82	162,166.82

Kenai Peninsula Borough School District

Health Care Committee Monthly recap as of July 31, 2020.

Expenditures

Since the health care plan is self-funded, both employee and employer contributions are collected and bills are paid from the accumulated funds.

HDHP

Claims	July	Year-To-Date
Health Care Claims paid by TPA (Rehn)	875,406.62	875,406.62
Prescription Claims paid by Caremark	85,151.47	85,151.47
HRA	39,550.34	39,550.34
HSA .	56,800.00	56,800.00
Total Claims Paid	1,056,908.43	1,056,908.43
Administration		
TPA (Rehn) fees and costs	25,936.57	25,936.57
Aetna Administration Fees	20,568.21	20,568.21
Consultant Fees	-	-
Stop Loss Premiums	211,761.00	211,761.00
RX Health	-	-
Affordable Care Act Fee	21,666.89	21,666.89
Total Administration	279,932.67	279,932.67
Total Claims plus Administration	1,336,841.10	1,336,841.10
Adjustments		
Stop Loss reimbursements	(29,540.13)	(29,540.13)
Prescription Rebates	-	-
Health Care Claims refund	-	-
Claims reimbursements	(698.17)	(698.17)
Other adjustments - Legal Opinion		-
Total Adjustments	(30,238.30)	(30,238.30)
Total Expenditures	1,306,602.80	1,306,602.80

Obligations/Contributions

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Obligations are estimates of funds that employees and the district will be obligated to contribute, based on the plan year (July through June).

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For this reason, contributions are generally larger than obligations for September through May and contributions are generally smaller than obligations for June, July and August.

The "Collected" columns show what is actually available for paying health care costs. The "Obligations" show what is estimated to be available by month, based on number of employees at the current rate of contributions.

HDHP (HRA & HSA) - July 1, 2020 through June 30, 2021

Kenai Peninsula Borough School District Healthcare Expenditures Split as of July 31, 2020.

Monthly Cost per Employee - EE + Cobra

YTD Participants		898		
Net Expenditures		1,306,602.80		
ER - Employer portion (85%)	_	1,110,612.38		
EE - Employee portion (15%)	_	195,990.42		
Total ER & EE Expenditures		1,306,602.80		
Through		YTD	YTD	REV Less
Current Month	_	EXP	REV	EXP
Employer		1,110,612.38	129,801.78	(980,810.60)
Employee	-	195,990.42	32,365.04	(163,625.38)
	Totals	1,306,602.80	162,166.82	(1,144,435.98)
Obligation per Employee FY20			Year-to-date	Current Variance
	369.67/2223.83ER Split	2,593.50	2,593.50	
Monthly Cost per Employee - ER			1236.76	987.07

Obligations indicate the funds that will be accumulated per employee per month. Expenditures are amounts that have been paid through the plan.

218.25

1455.01 1,138.49 151.42

1138.49

A positive number for "current variance" represents the amount per employee per month that is estimated to be collected above the amount spent year-to-date. A negative number represents the amount of expenditures (per employee per month) that are more than what is estimated to be collected for payment of those expenditures.



Coverage differences not included in Marketing Analysis

Benefit	Current Self-Insured Benefit	Premera Quote		
Hospice Inpatient Facility	No Limit; life expectancy is 6 months or less	10 days inpatient; within the 6 month lifetime maximum; Out of Network 40% reduced benefit		
Home Health Care	1 visit per day up to 100 visits	130 visits/Calendar Year; Out of Network 40% reduced benefit		
Medical Access Transportation	No Limit; Coach airfare covered if treatment not available locally	3 round trips per Calendar Year		
Elective Procedure Travel	No Limit; Coach airfare covered if treatment not available locally	Prior Approval required; 1 round-trip per episode; partking \$35/day; Ferry \$50 each way; lodging \$50/day		
Emergency Room Copay	\$250; only applies for non-emergency ER use	\$250 per admit		
Rolfing	20 visits per Calendar Year combined with Chiropractic	No Benefit		
Rehab Inpatient Facility	No limit	30 days per calendar year; Out of Network 40% reduced benefit		
HRA Rollover	Rolls over if not used	NO ROLLOVER		
Direct Contracts	AK Center for ENT Alaska Regional Hospital Alaska Regional Life Flight BridgeHealth Central Peninsula Hospital Coalition Health Center Denali Emergency Medical Associates Geneva Woods Birth Center Guardian Flight National Cooperative RX New Frontier Anesthesia Pathology Associates Renalogic Dialysis Cost Containment South Peninsula Hospital Surgery Center of Anchorage Teladoc	Not Customizable		

Specialty Medications Copay HRA & HSA Plan - Premera

Medication	Cost	*HSA Plan bluctible must be met first		Premera Deductible must be net first <u>HSA & HRA</u>	Specialty - 30 day supply per fill
Xolair	\$ 2,473.80	\$ 100.00	\$	494.76	Deducibles and Out-of-
Enbrel	\$ 5,601.90	\$ 100.00	\$	1,120.38	Pocket limits would
Norditropin	\$ 5,976.30	\$ 100.00	\$	1,195.26	apply
Simponi	\$ 7,906.24	\$ 100.00	\$	1,581.25	
Cosentyx	\$ 8,441.92	\$ 100.00	\$	1,688.38	
Temozolomide	\$ 8,445.95	\$ 100.00	\$	1,689.19	
Humira	\$ 11,203.34	\$ 100.00	\$	2,240.67	
Verzenio	\$ 13,633.49	\$ 100.00	\$	2,726.70	
Revlimid	\$ 20,862.69	\$ 100.00	\$	4,172.54	
			10.5	•	



Kenai Peninsula Borough School District

Fully Insured Marketing Review



Market Overview

- Request for Proposal was released to Fully Insured insurance carriers on July 2, 2020.
- The insurance carriers were asked to provide proposals that most closely matched the current plan that Rehn & Associates administers for KPBSD.
- The RFP included the following data for underwriting purposes:
 - Census data (membership demographics and enrollment)
 - Historical claims experience
 - Large claim data
 - Plan design
- The RFP was sent securely to the carriers as part of HIPAA privacy requirements and carriers were asked to only use the data for underwriting purposes.

Fully-Insured Carriers

The following carriers received the RFP:

CARRIER NAME	LINE OF COVERAGE	EFFECTIVE DATE
PEHT	Medical/Rx/Dental/Vision	January 1, 2021
Premera	Medical/Rx/Dental/Vision	January 1, 2021
Aetna	Medical/Rx/Dental/Vision	January 1, 2021
Moda	Medical/Rx/Dental/Vision	January 1, 2021
UnitedHealthcare	Medical/Rx/Dental/Vision	January 1, 2021

Market Overview – Public Education Health Trust

 The PEHT declined to provide a bid.

> "Unfortunately, the Trust must decline to auote. Based on the information submitted for KPBSD, we were unable to secure stop-loss coverage for the Kenai population at a level that was satisfactory to the Trust and given the current COVID-19 environment, the Trust is not willing to take the additional risk at this time."



July 16, 2020

Rainbow Chandler Assistant Vice President Marsh and McLennan Agency LLC 1031 W. 4th Ave, Suite 400 Anchorage, AK 99501

RE: Kenai Peninsula Borough School District (KPBSD) Request for Proposal

Dear Rainbow.

On behalf of the Public Education Health Trust (PEHT) and Aon, we thank you for the opportunity to quote on Kenai Peninsula Borough School District (KPBSD) health plan coverage for a January 1, 2021 effective date.

Unfortunately, the Trust must decline to quote. Based on the information submitted for KPBSD, we were unable to secure stop-loss coverage for the Kenai population at a level that was satisfactory to the Trust and given the current COVID-19 environment, the Trust is not willing to take the additional risk at this time.

Please feel free to reach out with any questions. Thanks again for this opportunity and we look forward to working with you again in the future on your client's employee benefit needs.

Sincerely,

Doris Holzer Vice President

Lond Holger

Rhonda Prowell-Kitter, Public Education Health Trust Greg Goldstein, Aon

Market Overview – Other Carriers

- Premera provided a quote that this is included in this presentation.
- Aetna provided a proposal that was 3% higher than KPBSD's current rates, however it did not include dental and vision coverage which is currently 8% (over the last 12 months this totaled \$1,967969).
- Moda Health also released a proposal but it was 25% above KPBSD's current plan rates.
- UnitedHealthcare declined to quote due to large claim activity.

Considerations Moving to a Fully-Insured Plan

Plan Design and Flexibility

– Although fully insured carriers may come close to KPBSD's current plan design, they will not be able to match the benefit plan exactly. This may include nuances previously integrated into the plan. Requests for future changes will require approval from underwriting. Fully-insured plans are less flexible in their ability to adapt to an employer's evolving needs.

Claim Funding Surplus

 If KPBSD were to move to a fully-insured plan, then any claims surplus would be lost as the fully-insured carrier would retain that for favorable years.

Considerations Moving to a Fully-Insured Plan (cont'd)

Run-Out Claims

– If KPBSD were to move to a fully-insured plan in January, then the runout claims (claims incurred in 2020 but paid in 2021) would need to be factored into the decision. Run out claims estimates are essentially those Incurred But Not Reported. The IBNR estimate for 2020 is calculated at \$3,342,000 (period ending 6/30/2020).

Unique Solutions

- KPBSD will not have the option to implement unique cost savings solutions.
- No access to Coalition Health Fairs
- No Direct Contracting with local providers
- Rx Help Center was another potential solution to reduce KPBSD plan costs for large Rx claims. At this time all Rx claims will continue to be factored in future renewals whether you remain self-funded or transition to a fully-insured plan.

MARSH & McLENNAN AGENCY LLC

Marketing Analysis (also provided as a separate file)

Kenai Peninsula Borough School District Health Plan Renewal & Marketing Analysis

Covered Benefits	Refair L Associ	Current Smirr under J Rehn & Associates / Sun Life	Refer & Associ	Refra & Associates / Sun Lite	Promora	Premera Blue Cross
	HD-P HSA	HOHP HS.A.	HDIS HSA	HDI-IP HRA	HS HDHP	HS HRA
Nework	Hospital Only	Hospital Only	Hospital Only	Hospital Only	Hospital Cnly	Hospital Only
Drebuetible Individual Family	\$1,500 \$3,000 (apprepate)	\$3.000 (embedded)	\$1,500 \$3,000 (\$2,000)	\$1,500 \$3,000 (embedded)	\$1,500 \$3,000 (\$2	\$1,500 \$3,000 (apprepale)
Colessate Percentage (plan cost share) Por Pacling Services costade PPO Network Area Non-PPO Facility (non-emergency)	80% 80% Constant 60%	87% 87% Consister 85%	80% 80% Constant 60%	80% 80% Constant 80%	80% Preferred I 80% Participating 80% and subject to balance billing 40%	80% Prejerred / 60% Participating 80% and subject to balance billing 40%
Object Business Includes deductible) Individual	Meteral OCHV encludes Riv copurs \$13.00 No mar for mos PPO stadin dumpes \$1.00	Medical ODPUL exclusions file coppures \$3,500 No mass for non-EPO locality, charges \$7,000	Medical OOPW arritiches for coopys \$13.500 No max for non PPO boolily charges \$7.000	Medical OCRIV ensible i Ri cotouri SS 500 No mai for non-PPO bushir, drivepes SS 000	SS 500 SS 500 SS 700 (received the Pro root or an add a	\$15.00 \$15.00 \$10.00 \$1.00 \$1.00 \$1.00 \$1.00 \$1.00 \$1.00 \$1.00
Out-of-Power Maximum (includes Rt copays) Individual Family	No man for mone-th-original prompts in-nethenol 56 900 \$13.800	no max or front-en-trading-delignes innentaori \$1,150 \$16,300	No material reductivity about y delignes in applicacy \$5,900 \$13,800	from the state of charges in centered \$1 (5) \$16 300	(naroussa) proper	(nonedamo) notice
Prescription Drugs (Innertwork preferred) Deductible (per person)	Subject to medical deductatie. Then:	28	Subject to medical deductible then	Si	Subject to medical deducible, then	OS
Ter 11 Generic Ter 2 Defermed Brood Ter 3 Mon-Petreric Brood Ter 4 Specialty	25 25 25 25 25 25 25 25 25 25 25 25 25 2	85 555 550 5100 0	\$5 \$25 \$50 \$50 \$100	25 52 52 52 50 50 50 50 50 50 50 50 50 50 50 50 50	55 525 530 530 Subject to medical deductible, then 20% consummore	\$5 \$25 \$90 Subject to medical deductible, then 20% consurrance
Days Supply Mail Order	Lip to 100 days (puritopating pharmacies) 1 × retail, up to 100 day supply	Up to 100 days (parkrapathig pharmaces) 1 × retail, up to 100-day supply	Up to 100 days (participating pharmaces) 1 * recall up to 100 day supply	Up to 100 days (pathopating pharmaces) 1 * retail, up to 100 day supey	Up to 100 days (contropating pharmaces) 1 * retait up to 100-day supply	Up to 100 days (perticipating pharmacies) 1 × retail; up to 100 day supply
digit Vision (in-orbitor) i perferred) Estati Baseriah Benefit Mannum	1 PCY (10) YOUR TO THE STATE OF THE OF	1 PCV, Oliv, consumere 1 set of games or condictiones PCV, (9N), consumere 5100 (Hermes), 5100 per Vent, or Silos Sez Score modically prescribed contact lenses	ormanium (1977) (1980) o seu politici (1981) (1980) for seu politici (1980) fo	1 sel of glasses or rotated felters PCN, commandon (1981 of glasses or rotated felters PCN, 80%, commandon (1981 of glasses or rotated felters PCN) (1981 of glasses or or 1980 to 2 pair medically provided contact fenters	1 PCY 87% compare Contract \$300 confidend exists and	1 PCY 87% commance (orduzible severi) Covered in Mills SXID confered evan and notivelis instrumin PCCY
Adult Dental (in-setwork / preferred) Deductible (single / family)	1055	051\$1085	1055	0512 (055	1095	05181095
Preventive (deductible walved) Basic Major	100 100 100 100 100	100% 100% 50%	00,000	100% 100% 50%	01	100% 100% 50%
Calendar Year Maximum Benefit	Į3	\$2.500	12.	\$2,500	28	\$2.500
1011 Premium Base Board Englisher Score 15 Final Englisher Spore Children 5 Final Englisher Spore Children 5 Final Englisher Spore Children 5 Final	Suprecentaria (Line Batta) Substantia (Stock 20)	Ser-Funded Par Funding Ress	September September Street September Street	Foreign Rites Seprecomposite (4-Line Brita) 15 15 15 15 15 15 15 15 15 15 15 15 15 1	Reclade (S.J. Johnsonson) 10 7546 10 7566 11 7566 11 7566	Presides 1-04 Administration 5 2 2-46.02 \$2.09.95 \$1.775.06
Estimated Monthly Premium 650.	\$192,230	\$2,198,325	\$204,069	\$2,333,713	\$182,191	\$2,102,358
Estimated Annual Premium	\$28.68	528, 588, 664	37003	530,453,383	8,128	527,414,587
Employer HRAIHSA Contribution (\$800 PEPY)	Inch	Included	Inch	Included	5778	\$776,000
Estimated Run-out Claims (IBNR "Best Estimate" without Margin)	z	NA	N	NA	rets .	\$3.342,000
Estimated Annual Premium Variance from Current	19 18 18 18 18 18 18 18 18 18 18 18 18 18	732 969 967	\$30.4	530,453,383 5 19%	8168	531.532.587 9.92%
						A CONTRACTOR OF THE PROPERTY O

Outlied rates are subject to change based on final eartiffment.

Fully insured plans exclude name claims incurred prior to the effective date.
 The is a held common to increase on a more contract in an order to encocalcipation for datale. If any entire

Premera Rate Caps and Historical Performance

	S	elf-Funded Pla	ın	Premera Fully Insured Proposal
KPBSD	2018	2019	2020 (Jan-Jun)	2021
Calendar Year Surplus	\$2,029,768	\$388,063	\$1,758,348	 Year 2 and year 3 renewal rate cap budgeting stability: 2022 renewal: 7% rate cap if dental is bought with medical 1/1/2021
Calendar Year Total Net Cost Ratio	93%	99%	88%	 2023 renewal: soft rate cap: Up to 70% paid loss ratio: no rate increase 71-80% PL paid loss ratio: 9.5% increase 81-90% paid loss ratio: 15% rate increase
Fiscal Year Reserves (period ending June 30 th)	\$2,043,473	\$3,168,649	Unaudited at the time of this report	 91-100% paid loss ratio: 20% rate increase 100%+ paid loss ratio: no rate cap

All estimates are based upon the information available at a point in time, and are subject to unforeseen and random events. Therefore, any projection must be interpreted as having a likely range of variability from the estimate. Any estimate or projection may not be used or relied upon by any other party or for any other purpose than for which it was issued by Marsh & McLennan Agency. Marsh & McLennan Agency is not responsible for the consequences of any unauthorized use.



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Covered Benefits		ciates / Sun Life	Rehn & Ass	ewal (Self-Funded) ociates / Sun Life	Fully Insured Premera Blue Cross		
	HDHP HSA	HDHP HRA	HDHP HSA	HDHP HRA	HS HDHP	HS HRA	
twork	Hospital Only	Hospital Only	Hospital Only	Hospital Only			
luctible			1	riospital Olly	Hospital Only	Hospital Only	
Individual	\$1,500	\$1,500	11		11		
Family	\$3,000 (aggregate)	\$3,000 (embedded)	\$1,500 \$3,000 (aggregate)	\$1,500	\$1,500	\$1,500	
Providence Description (classical description)		40,000 (011000000)	\$5,000 (aggregate)	\$3,000 (embedded)	\$3,000 (aggregate)	\$3,000 (aggregate)	
nsurance Percentage (plan cost share) PPO Facility						100	
Services outside PPO Network Area	80% 80%	80%	80%	80%	80% Preferred / 60% Participating	80% Preferred / 60% Participating	
Non-PPO Facility (non-emergency)	Constant 60%	80% Constant 60%	80%	80%	80% and subject to balance billing	80% and subject to balance billing	
-4 Parkette in the second		ourstant ou ve	Constant 60%	Constant 60%	40%	40%	
of-Pocket Maximum (includes deductible) Individual	Medical OOPM excludes Rx copays	Medical OOPM excludes Rx copays	Medical OOPM excludes Rx copays	Medical OOPM excludes Rx copays	Includes Rx copays	644.0	
In-Network	\$3,500	#0.500			modules no copays	Includes Rx copays	
Out-of-Network	No max for non-PPO facility charges	\$3,500 No max for non-PPO facility charges	\$3,500 No max for non-PPO facility charges	\$3,500	\$3,500	\$3,500	
In-Network		The float for field 1 o facility charges	No max for non-PPO facility charges	No max for non-PPO facility charges	\$45,000	\$45,000	
Out-of-Network	\$7,000	\$7,000	\$7,000	\$7,000	\$7,000 (embedded)		
out of notinotin	No max for non-PPO facility charges	No max for non-PPO facility charges	No max for non-PPO facility charges	No max for non-PPO facility charges	\$90,000 (embedded)	\$7,000 (embedded) \$90,000 (embedded)	
A Out-of-Pocket Maximum (includes Rx copays)	In-network	In-network	l total			430,000 (enacued)	
Individual	\$6,900	\$8,150	In-network \$6,900	In-network			
Family	\$13,800	\$16,300	\$13,800	\$8,150 \$16,300			
			\$10,000	\$10,300			
scription Drugs (in-network / preferred)							
Deductible (per person)	Subject to medical deductible, then:	\$0	Subject to medical deductible, then:				
Tiend (County)			Subject to medical deductible, then:	\$0	Subject to medical deductible, then:	\$0	
Tier 1 / Generic Tier 2 / Preferred Brand	\$5	\$5	\$5	\$5	\$5		
Tier 3 / Non-Preferred Brand	\$25 \$50	\$25	\$25	\$25	\$25	\$5 \$25	
Tier 4 / Specialty	\$100	\$50 \$100	\$50	\$50	\$50	\$25 \$50	
		\$100	\$100	\$100	Subject to medical deductible, then 20% coinsurance	Subject to medical deductible, then 20% coinsure	
Days Supply	Up to 100 days (participating pharmacies)	Up to 100 days (participating pharmacies)	Up to 100 days (participating pharmacies)	Up to 100 days (participating pharmacies)	Up to 100 days (participating pharmacies)		
Mail Order	1 × retail; up to 100-day supply			op to 100 days (participating priarriacies)	op to 100 days (participating pharmacies)	Up to 100 days (participating pharmacies)	
	1 × Tetall, up to 100-day supply	1 × retail; up to 100-day supply	1 × retail; up to 100-day supply	1 × retail; up to 100-day supply	1 × retail; up to 100-day supply	1 × retail; up to 100-day supply	
ult Vision (in-network / preferred) Exam							
Materials	1 PCY, 80%		1 PCY, 809	6 coinsurance	1 PCV 80% coinques	ice (deductible waived)	
Benefit Maximum	1 set of glasses or contact ler \$100 (frames); \$150 per lens or \$600 for 2	nses PCY; 80% coinsurance	1 set of glasses or contact li	enses PCY; 80% coinsurance		in full up	
	4.00 (maines), 4100 per lens of 4000 let 2	-pail medically prescribed confact lenses	\$100 (frames); \$150 per lens or \$600 for	2-pair medically prescribed contact lenses	\$300 combined exam and	materials maximum P2CY	
ult Dental (in-network / preferred)							
Deductible (single / family)	\$50 / 9	\$150	\$50	/ \$150			
Preventive (deductible waived)			\$30	\$130	\$50 /	\$150	
Basic	100		10	0%	100%		
Major		100% 50%		0%	100%		
	1	~	5	0%	50	%	
Calendar Year Maximum Benefit	\$2,5	00	\$2,500		\$2,500		
	Self-Funded Plan	Sundian Dates					
AL Premium Race Russin				n Funding Rates			
FAL Premium Base Buv-up Employee Only 17 176	<u>Supercomposite</u> (4-Tier Rates) \$2,464.49 (\$904.28)	<u>Supercomposite</u> (4-Tier Rates) \$2,464.49 (\$904.28)	Supercomposite (4-Tier Rates)	Supercomposite (4-Tier Rates)	Includes HSA Administration	Includes HRA Administration	
Employee & Spouse 15 164	\$2,464.49 (\$2,079.84)	\$2,464.49 (\$904.28) \$2,464.49 (\$2,079.84)	\$2,616.27 (\$1,067.53) \$2,616.27 (\$2,348.57)	\$2,616.27 (\$1,067.53)	\$1,001.59	\$1,001.59	
Employee, Spouse & Children 40 464	\$2,464.49 (\$3,300.61)	\$2,464.49 (\$3,300.61)	\$2,616.27 (\$2,348.57) \$2,616.27 (\$3,416.10)	\$2,616.27 (\$2,348.57) \$2,616.27 (\$3,416.10)	\$2,248.62	\$2,248.62	
Employee & Children 6 88 78 892	\$2,464.49 (\$1,898.98)	\$2,464.49 (\$1,898.98)	\$2,616.27 (\$2,028.31)	\$2,616.27 (\$3,416.10) \$2,616.27 (\$2,028.31)	\$3,019.61 \$1,775.06	\$3,019.61 \$1,775.06	
Estimated Monthly Premium	\$192,230	\$2,198,325		(42,020.51)	41,770.00	\$1,7/5.06	
Estimated Annual Premium			\$204,069	\$2,333,713	\$182,191	\$2,102,358	
	\$28,686	6,664	\$30,45	33,383	\$27,41	4,587	
Employer HRA/HSA Contribution (\$800 PEPY)	Includ	ded	Incl	uded	\$776,	000	
Estimated Run-out Claims (IBNR "Best Estimate" without Margin)	N/A			/A			
stimated Annual Premium					\$3,342	,000	
Variance from Current	\$28,686	5,664	\$30,4	53,383 6%	\$31,53	2 587	

Notes:
1) Quoded rates are subject to change based on final enrollment.
2) Fully insured plans exclude run-in claims incurred prior to the effective date.
3) This is a brief summary for comparison purposes only and is not considered a contract; refer to proposals/contracts for details. If any provision is inconsistent with the Plan Document, the Plan Document, will govern.
4) All estimates are based upon the information available at a point in time, and are subject to unforeseen and random events. Therefore, any projection must be interpreted as having a likely range of variability from the estimate. Any estimate or projection may not be used or relied upon by any other purpose than for which it was issued by Marsh & McLennan Agency. Marsh & McLennan Agency is not responsible for the consequences of any unauthorized use.