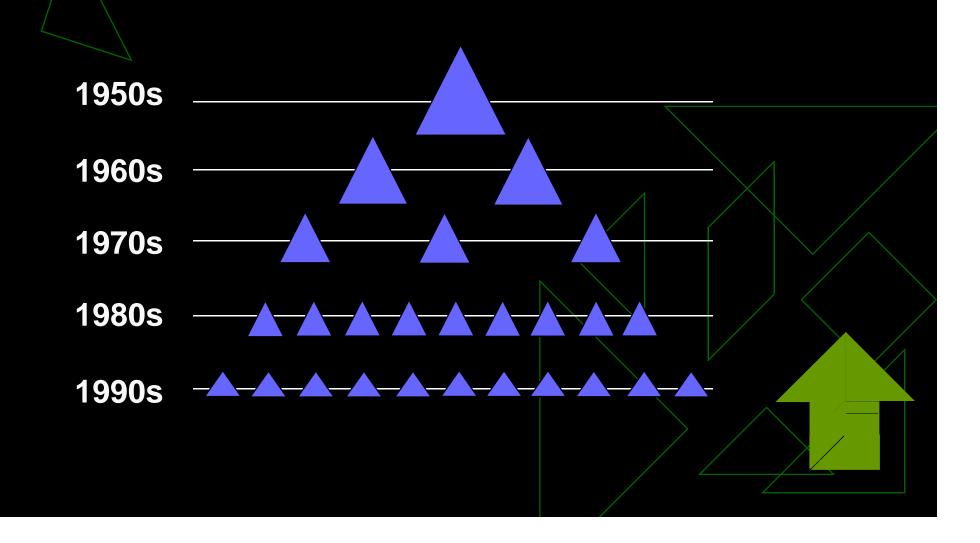
# Capitalizing on Predictability of Change Presentation

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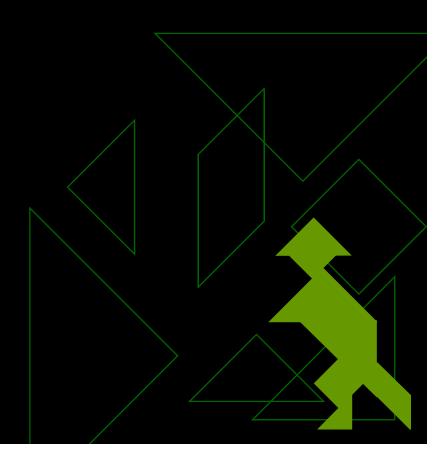
Adapted from Center for Creative Leadership materials

## Organization Change Through the Years



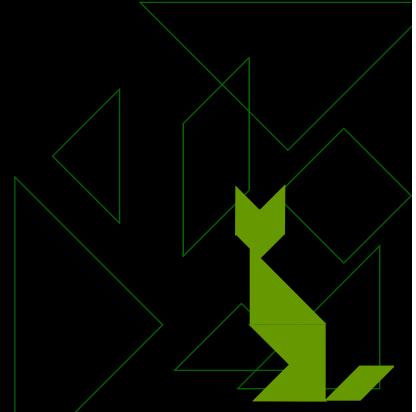
### History of Change





## Bridges work from early 80s

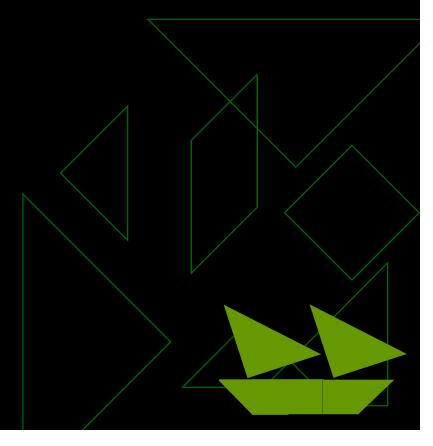
- Ending (letting go)
- Neutral Zone (wilderness)
- New Beginnings



### Response to Change

- Power juggling
- Anxiety and concern
- Need for control and balance





### **Change and Transition**

Change is "Situational"

Transition is "Psychological"

- New site
- New boss
- New team roles
- New policy

 The process people go through to come to terms with the new situation

#### The Experience of Transition

#### **Ending**

Key Issue:

Letting go of what was

#### **Neutral Zone**

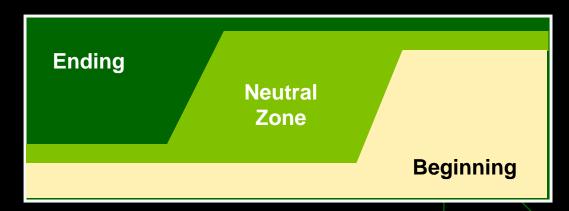
Key Issue:

Finding clarity amid the confusion

#### **Beginning**

Key Issue:

Managing the ambivalence of starting something new



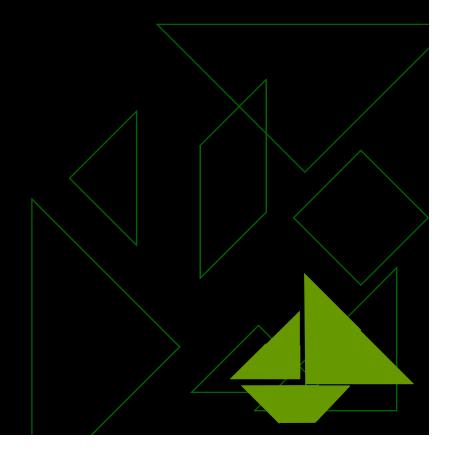
In either case, you are in more than one of these phases at the same time, and the movement through transition is marked by a change in the dominance of one phase as it gives way to the next.

## Managing the Transition

- 1. Purpose (What? Why?)
- 2. Picture (Outcome look? Feel?)
- 3. Plan (Where begin?
- 4. Part (Your role)

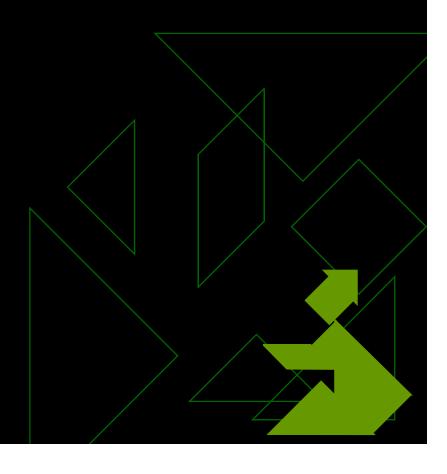


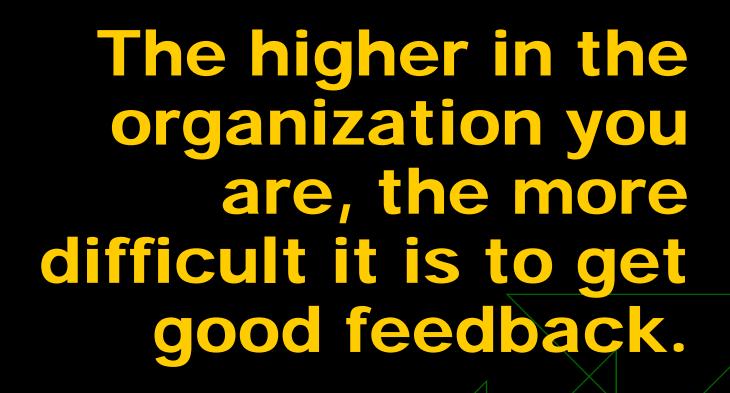




### Perception is reality







## Through transition, focus on small wins.

These reassure your allies and confound your enemies.

